



## Hartman Inventory Systems™ FAQs

### **What do you mean by “Systems”?**

Hartman Inventory Systems is a turnkey package that is the tried and proven inventory method we have developed for efficiency, cost effectiveness and quality. You'll learn quickly from our experience through hands-on training, the how-to manual and one-on-one consulting. The program includes an extensive marketing package and the equipment you'll need to start and operate an inventory business. Hartman Inventory Systems also includes the procedures and templates for the marketing, documentation, inventory processing, customer follow-up and renewal/retention systems.

Therefore, all of *your* systems will be in place quickly, ready for you to hit the ground running, with a solid foundation to start – and grow – your business.

### **Why did you choose this business model?**

Hartman Inventory Systems offers a different approach. We believe it's easy to start a business. The tough part is staying in business! When we started our company, we wanted to be totally independent, and know that others want to be independent business owners as well. We chose to offer more than just a start-up kit and/or manual because we experienced some tough times during our first years in business and found we needed a mentor – or consultant - to help us. We are filling that need for you with specific, individual, timely advice.

### **Is this a franchise?**

This is not a franchise. You will receive complete support for 3 years, but there are no royalties to pay!

### **Do you provide on-site training?**

Yes. You'll receive a 2-day, hands-on training program that includes actually doing an inventory from start to finish, then processing the information into the ready-to-deliver customer portfolio.

### **What are the start-up costs?**

Most of your start-up costs are included in Hartman Inventory Systems (camera, computer and printer). The only additional equipment you'll need is a shredder and cell phone.

### **Do you offer financing?**

Yes, we have a variety of 3<sup>rd</sup> party lenders who know us and our business.

### **Is this a flexible business?**

Absolutely! You can choose whether you want to develop a full- or part-time business. And since hours are extremely flexible, you can continue working your current job while you develop and establish your new company.

### **Do you guarantee a territory?**

We include a Designated Market Area in your contract. This market area is based on approximately 125,000 households and 20,000 businesses, usually geographically determined by county boundaries. In an area that is double this number (or larger), we will sell the number of Systems accordingly. This provides an opportunity for everyone to be successful.

### **I want to start my home-based inventory business. How can I learn more?**

Contact us at 317-501-2658 or use the form on our Contact Us Page.